

Message Text

UNCLASSIFIED

PAGE 01 LAGOS 07120 101125Z
ACTION AF-10

INFO OCT-01 ISO-00 EB-08 /019 W
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FM AMEMBASSY LAGOS
TO USDOC WASDC
INFO SECSTATE WASHDC 8845
AMEMBASSY ABIDJAN
AMEMBASSY ACCRA
AMEMBASSY LOME
AMCONSUL KADUNA

UNCLAS LAGOS 07120

E.O. 11652: N/A
TAGS: BEXP, BTIO, BPRO, NI
SUBJECT: INSURANCE, FIRE, SECURITY AND SAFETY EXHIBITION
AND CONFERENCE, LAGOS

1. TONY AMOSU, PRINCIPAL CONSULTANT FOR HERMAC ORGANIZATION AND METHODS LTD. INFORMED EMBASSY THAT HE INVITES PARTICIPATION OF U.S. FIRMS IN AN EXHIBITION DEVOTED TO PRINCIPAL ASPECTS OF PROTECTION, LOSS PREVENTION AND CONTROL. FIRE, SECURITY AND SAFETY EXHIBITION AND CONFERENCE (IFSSEC '78) WILL TAKE PLACE IN LAGOS, AUGUST 21-25, 1978 AT EKO HOLIDAY INN.

2. AMOSU SAID SHOW WILL BRING TOGETHER LOCAL AGENTS AND INVESTORS WITH FIRMS FROM US, UK, FRANCE, SWITZERLAND, AUSTRIA AND BRAZIL IN 5,000 SQ. FEET OF SHOW SPACE. INDOOR SPACE WILL COST DOLS 7.27 PER SQ. FOOT, UNCOVERED OUTSIDE CORRIDORS DOLS 3.60 PER SQUARE FOOT AND SPACE IN THE PARKING LOT WILL BE DOLS 1.91 PER SQ. FOOT. THERE WILL BE ADDITIONAL CHARGES TO ATTEND SEMINARS BY INTERNATIONAL SPEAKERS ON FIRE PROTECTION, FIRE FIGHTING, SECURITY, CRIME PREVENTION, INDUSTRIAL
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SAFETY AND OCCUPATIONAL HEALTH.

3. IFSSEC '78 SHOULD BE A COST EFFICIENT MEANS FOR US FIRMS TO BREAK INTO THE BOOMING MARKET FOR FIRE AND CRIME SECURITY IN NIGERIA. AMOSU SEEMS TO BE QUITE KNOLEDEABLE ABOUT THE FIELD. HE SAID THAT HE DID A TRAINING COURSE AT SMITH AND ESSON OF

GREENWICH, CONNECTICUT AND SERVED AS AGENT FOR
SARGENT INTERNATIONAL LOCK COMPANY.

4. ACTION REQUESTED: PLEASE PUBLICIZE SHW BY
AVAILABLE MEANS. FURTHER INFORMATION CAN BE OBTAINED
FROM HERMAC ORGANIZATION AND METHODS, 360, HERBERT
MACAULAY STREET, P.O. BOX 7010, LAGOS: TELEPHONE 45451
OR 46794, OR FROM EMBOFF RENO HARNISH, LAGOS.
WYMAN

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Message Attributes

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